## Message Text

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**ACTION EB-07** 

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 RSC-01 FAA-00 L-02 SS-15 NSC-05

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R 171316Z JAN 75 FM AMEMBASSY BONN TO SECSTATE WASHDC 7318 INFO USMISSION USBERLIN AMEMBASSY LONDON AMEMBASSY PARIS

AMEMBASSY BERN

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E.O. 11652: N/A

TAGS: EAIR, GW, WB, FR, UK, US

SUBJECT: CIVAIR: REDUCTION IN EFFECTIVE AIR CARGO

RATES FROM FRG

1. THE MINISTRY OF TRANSPORT (FMT) HAS APPROVED A CARGO RATE FILING BY LUFTHANSA WHICH IN EFFECT REDUCED RATES BY 10 PERCENT FOR A BROAD RANGE OF COMMODITIES SHIPPED TO OVERSEAS DESTINATIONS.

LABELED AN EXCHANGE RATE EQUILIZATION DISCOUNT, THESE RATES ARE DESIGNED TO PARTIALLY OFFSET THE MARKEDLY CHEAPER RATES (RESULTING FROM EXCHANGE RATE DIFFERENCES) AVAILABLE TO GERMAN SHIPPERS TRUCKING CARGO ACROSS THE BORDER TO FRANCE AND LUXEMBOURG. ACCORDING TO AIRLINE SOURCES THIS MEASURE COUPLED WITH LUFTHANSA'S EARLIER FILING OF 15 AND 30 TON RATE BREAKS SHOULD HELP STEM THE MOUNTING FLOW OF AIR CARGO BUSINESS TO FRENCH, LUXEMBOURG AND SWISS AIRPORTS (WHERE A SIMILAR DISCOUNT WAS REPORTEDLY INTRODUCED).

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2. PAA AND BA APPLIED FOR AUTHORITY TO INTRODUCE

THE REDUCED RATES ON BERLIN ORIGIN FLIGHTS IN ORDER TO AVOID DISADVANTAGING WEST BERLIN SHIPPERS VIS-A-VIS FRG EXPORTERS. UNDER THE CIRCUMSTANCES, THE ALLIED CAA'S APPROVED THE APPLICATION OF THE 10 PERCENT DISCOUNT TO THE IGS WHICH IN ANY CASE WILL APPLY ONLY TO SHIPMENTS DESTINED FOR POINTS OUTSIDE EUROPE (READ U.S.), A RELATIVELY SMALL PROPORTION OF TOTAL OUTBOUND CARGO FROM BERLIN. THE NEW RATES TOOK EFFECT IN WEST BERLIN AND THE FRG ON JANUARY 1, 1975.

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

Concepts: CIVIL AVIATION, AIR CARGO RATES

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